



SALES & MARKETING BULLETIN

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NEC

NEC Terminals Portfolio update – CETIS

NEC herewith announces a NEC Terminals portfolio update. This announcement is specific regarding the Cetus®, Teledex®, TeleMatrix®, and Scitec® terminals, also known as CETIS terminals, previously available in NEC Profix CPQ.

Cetus Terminals Update

As you are aware, NEC is constantly striving to maintain and enhance its service to its partners and customers, while on the other hand exploring options to maintain the most cost effective solution to partners and customers whilst safeguarding the NEC ECO commitments.

Therefore, NEC would like to announce that, following the removal of CETIS terminals from Profix CPQ, it has been agreed with CETIS that if their terminals are ordered for attachment to an NEC platform they will attract a potential enhancement in the discount offered by CETIS of up to 3%. Statement of, and potential proof of, attachment to an NEC platform will be required at time of order.

New quotation and orders for Cetus terminals should be referred directly to Cetus.

NEC and CETIS will continue our longstanding relationship and work in partnership to maintain interoperability between our products and to provide good support to all our partners.

Availability & Order Information

To contact Cetus for United Kingdom, Europe & CIS, the following details can be used:

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We thank you for your understanding on this difficult decision we had to make.

Sincerely,
NEC Product Management